

* CONVENTIONS
* TRADE SHOWS
* SPECIAL EVENTS

Dear Exhibitor:

EXPO Décor welcomes you to the Blue Diamond Growers Annual Conference 2011. This event will be held **November 16, 2011** at the Modesto Centre Plaza. EXPO Décor is your Event Decorator Specialist. Your 10' x 8' booth will include the following:

One (1) 8' back wall drape
One (1) 8' skirted table
One (1) 11" x 17" ID sign with booth #

Two (2) 3' side wall drape
Two (2) vinyl folding chairs
One (1) 11" x 17" ID sign with booth #

One (1) wastebasket

The booth drape colors will be **TBD**.

Should you require any additional **tables, chairs, easels, etc.**, please complete the enclosed **Furniture and Accessories** order form.

The cost of your booth **does not include electrical service**. If you will require electrical service, you must complete the enclosed electrical order form. This form must be completely filled out. **Unauthorized use of electrical services causes serious overload problems. Any electrical not requested but is used on show-site will be charged substantially more for unauthorized use.**

EXPO Décor is offering **shipping/handling service**. We can receive, handle, store and then deliver your materials to your booth. If you need this service, please complete the enclosed **Shipping/Handling service forms**. All orders must be shipped to the Fresno address noted on the order form for handling and **must be received no later than October 28, 2011.** If you need **return drayage**, please contact our office to handle this request.

Please complete the enclosed information and return it to us as soon as possible. To receive the "<u>Advanced</u>" rental price, forms & payment need to be received by **October 21, 2011**. Any order after this date will be at regular "<u>Show</u>" price and must be paid for before the show opens.

The deadline for all forms and payments is October 28, 2011.

Exhibitor move-in: Tuesday, November 15th from 12:00 PM to 5:00 PM

Show Hours: TBD

Exhibitor move-out: Wednesday, November 16th from 3:00 PM to 5:00 PM

Should you require additional information, please contact us at (559) 495-3300. We look forward to serving you.

Sincerely,

manda

Amanda Simeon Event Specialist

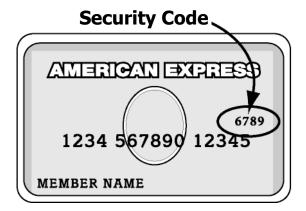
Enclosures 120

Email: <u>amanda@expodecor.com</u> • Web: <u>http://www.expodecor.com</u>

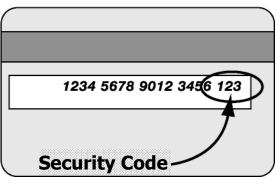


Q: What is the Security Code & where is it located? (or also known as the V-Code or Card Identification Number)

The Security Code (*Card Identification Number*) is the group of numbers immediately following your credit card number. These numbers are used by your credit card company to help prevent fraud. Because the Card ID number is not printed on your receipts, it helps ensure that someone is not using your credit card information fraudulently. The Card Identification number (Sec. Code) is required for American Express[®], MasterCard[®], and Visa[®].



American Express **4-digits** on front of card



Visa and MasterCard last **3-digits** on back of card

NOTE: The digits are printed on your card, rather than stamped in the plastic like the digits of your credit card number.



P.O. Box 9321 Fresno, CA 93791 Fax: (559) 266-2232 www.expodecor.com

Tel: (559) 495-3300 #120 - Blue Diamond Growers Annual Conference 2011 November 16, 2011 **Modesto Centre Plaza**

PAYMENT POLICY & BILLING AUTHORIZATION

NOTE: THIS FORM & PAYMENT MUST ACCOMPANY ALL ORDERS PLACED WITH EXPO. PLEASE PRINT CLEARLY or TYPE THE INFORMATION

FORM OF PAYMENT:

Payment may be either by check or credit card, but EXPO Decor requires your credit card information to be on file. EXPO will use this authorization to charge your credit card for any additional charges as a result of show-site orders placed.

| ☐ Check (# |) Make Check Payable to EXPO Decor. Mail to: P.O.Box 9321 Fresno, CA 9379 |
|--|---|
| ☐ American Express | ☐ Discover ☐ MasterCard ☐ Visa |
| Credit Card # | |
| Exp. Code: | / Security Code: |
| Name on the card: | |
| Authorized Signature: | |
| Billing Address (of credit ca | d): Zip: |
| ☐ The Cardholdher hereby | authorized the following people to sign on the above account for any additional charge incurred at show site: |
| | |
| Furniture/Accessories Total: Carpet Total: \$ Electrical Services Total: \$ _ | Booth Cleaning N/A Grand Total Due: Services Total: \$ N/A \$ |
| Furniture/Accessories Total: Carpet Total: \$ | \$ Display Labor Total: \$ N/A Booth Cleaning N/A Services Total: \$ N/A Freight Handling \$ Services Total: \$ Sign Hanging |
| Furniture/Accessories Total: Carpet Total: \$ Electrical Services Total: \$ N Audio-Visual Total: \$ N Water & Utility Service Total | \$ Display Labor Total: \$ N/A Booth Cleaning N/A Services Total: \$ N/A Freight Handling \$ Services Total: \$ Sign Hanging |
| Furniture/Accessories Total: Carpet Total: \$ Electrical Services Total: \$ N Audio-Visual Total: \$ N Water & Utility Service Total COMPANY/EXHIBITOR: | Services Total: \$ N/A Booth Cleaning Services Total: \$ N/A Freight Handling Services Total: \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ |
| Furniture/Accessories Total: Carpet Total: \$ Electrical Services Total: \$N Audio-Visual Total: \$N Water & Utility Service Total COMPANY/EXHIBITOR: | \$ Display Labor Total: \$ N/A Booth Cleaning Services Total: \$ N/A Grand Total Due: N/A Services Total: \$ N/A Services Total: \$ N/A BOOTH #: |
| Furniture/Accessories Total: Carpet Total: \$ Electrical Services Total: \$ Audio-Visual Total: \$ Water & Utility Service Total COMPANY/EXHIBITOR: ORDERED BY: | \$ Display Labor Total: \$ N/A Booth Cleaning Services Total: \$ N/A Grand Total Due: N/A Services Total: \$ N/A Services Total: \$ N/A Services Total: \$ N/A BOOTH #: DATE:/ |
| Furniture/Accessories Total: Carpet Total: \$ Electrical Services Total: \$ N Audio-Visual Total: \$ N Water & Utility Service Total COMPANY/EXHIBITOR: ORDERED BY: COMPANY ADDRESS: | \$ Display Labor Total: \$ N/A |
| Furniture/Accessories Total: Carpet Total: \$ Electrical Services Total: \$ N Audio-Visual Total: \$ N Water & Utility Service Total COMPANY/EXHIBITOR: ORDERED BY: COMPANY ADDRESS: CITY: | \$ Display Labor Total: \$ N/A Booth Cleaning Services Total: \$ N/A Freight Handling Services Total: \$ N/A Services Total: \$ N/A BOOTH #: DATE: / / |



FURNITURE & ACCESSORIES

#120 - Blue Diamond Growers Annual Conference 2011 November 16, 2011 Modesto Centre Plaza

TABLES

Wooden display tables - 24" wide - 32" high Counter height tables are 24" wide - 42" high

FULL by the 'Advance Payment' deadline

10/21/2011.

ACCESSORIES

FORM #STD-FA-NF-C

| Counter height tables | are 24" wide | - 42" high | | | |
|--|------------------------|----------------------------|-------------------------------------|-------------|-----------------|
| TY. DESCRIPTION | RENTAL | PRICES | QTY. DESCRIPTION | RENTAL | PRICES |
| | ADVANCE | SHOW | | ADVANCE | SHOW |
| 4' LONG TABLE - SKIRTED | \$55.00 | \$67.25 | POPCORN POPPER (W/O CART) | \$49.00 | \$61.00 |
| 4' LONG TABLE - NOT SKIRTED | \$42.75 | \$55.00 | POPCORN MIX "KIT" (SERVES 10) | \$3.50 | \$4.75 |
| 6' LONG TABLE - SKIRTED | \$61.00 | \$73.25 | FOLDING CHAIR | \$1.25 | \$2.50 |
| 6' LONG TABLE - NOT SKIRTED | \$49.00 | \$61.00 | BARSTOOL | \$12.25 | \$24.50 |
| 8' LONG TABLE - SKIRTED | \$67.25 | \$79.50 | 5-GAL. WASTEBASKET | \$6.25 | \$12.25 |
| 8' LONG TABLE - NOT SKIRTED | \$55.00 | \$67.25 | 30-GAL. TRASH CAN | \$8.75 | \$14.75 |
| 4' LONG COUNTER - SKIRTED | \$67.25 | \$79.50 | FIRE EXTINGUISHER | \$30.50 | \$42.75 |
| 4' LONG COUNTER - NOT SKIRTED | \$55.00 | \$67.25 | EASEL (WOOD) | \$18.50 | \$24.50 |
| 6' LONG COUNTER - SKIRTED | \$73.25 | \$85.50 | COFFEE MAKER (40-50 CUP) | \$18.50 | \$24.50 |
| 6' LONG COUNTER - NOT SKIRTED | \$61.00 | \$73.25 | RAFFLE DRUM Sm Med Lg | CALL FOR | PRICING |
| 8' LONG COUNTER - SKIRTED | \$73.25 | \$91.50 | TENT or CANOPY | CALL FOR | PRICING |
| 8' LONG COUNTER - NOT SKIRTED | \$67.25 | \$79.50 | DIDE & DDADE ORD | ERS MUST BE | PLACED A |
| 48" ROUND TABLE - PLAIN | \$42.75 | \$55.00 | PIPE & DRAPE MIN. | OF 7-DAYS I | N ADVANC |
| 60" ROUND TABLE - PLAIN | \$49.00 | \$61.00 | QTY. DESCRIPTION | RENTAL | PRICES |
| 72" ROUND TABLE - PLAIN | \$55.00 | \$67.25 | | ADVANCE | SHOW |
| COCKTAIL TABLE (30" HIGH) | \$36.75 | \$49.00 | PIPE SET: (1) Adj. Slider Pole, | \$21.00 | \$31.00 |
| COCKTAIL TABLE (42" HIGH) | \$49.00 | \$61.00 | (2) 8' Uprights, (2) Lg. Baseplates | | |
| 5' SERPENTINE TABLE - PLAIN | \$61.00 | \$73.25 | 3' tall drape - includes hardware | \$8.00/ft. | \$10.00/f |
| KIRTING/LINEN ORD | ERS MUST BE | PLACED A | 8' tall drape - includes hardware | \$10.00/ft. | \$12.00/f |
| TY. DESCRIPTION 32" HIGH TABLE SKIRT | OF 7-DAYS IN RENTAL | | | er Green | Burgund Plum |
| 42" HIGH COUNTER SKIRT | | \$20.75 | Red Silver Teal White | Ц | Violet |
| LINEN CALL FOR SIZE | S, COLORS & | PRICING! | - Winte | | |
| kirting is available in the following Black Blue Berry Dusty Rose Gold Hunte Red Silver Teal White | | Burgundy Plum Violet | Company: Contact: Date: | Booth | # |
| NO CREDITS WILL B AFTER CLOSE OF S Show" order rates apply for all | SHOW! | | TOTAL DUE: | | |

FOR OFFICE

USE ONLY

CONTRACT #:



CARPETING

#120 - Blue Diamond Growers Annual Conference
2011
November 16, 2011
Modesto Centre Plaza

STANDARD CARPET

CARPET PADDING

| Price inc | ludes complete ir | nstallation and rem | oval. | STANDARD SIZES | | |
|-----------|--------------------|---|----------------|--|--|----------|
| QTY. | SIZE | RENTAL F | PRICES | QTY. SIZE | RENTAL F | PRICES |
| | | ADVANCE | SHOW | | ADVANCE | SHOW |
| | 10′ X 10′ | \$91.50 | \$118.00 | 10′ X 10′ | \$90.00 | \$101.00 |
| | 10' X 20' | \$183.00 | \$234.00 | 10′ X 20′ | \$180.00 | \$205.00 |
| | 10′ X 30′ | \$275.00 | \$350.00 | 10′ X 30′ | \$270.00 | \$295.00 |
| | 10′ X 40′ | \$366.00 | \$468.00 | 10′ X 40′ | \$360.00 | \$386.00 |
| | | add \$120.00 per and quantity: | 10′. | For longer lengths, Fill in desired lengt | | |
| | | | | | | _ |
| Standa | rd Carpet Colors (| (Check one): | | | S WILL BE IS LOSE OF SHO | |
| with mu | ultiple lengths of | nades cannot be gu standard carpet siz er show installation | es. All colors | orders not p `Advance Pa | er rates apply paid in FULL by yment' deadli 1/21/2011. | y the |
| Company | /: | | | | Booth # | |
| Address: | - | | City: _ | State | e: Zip: _ | |
| Contact (| print): | | | Signature: | | |
| Telephon | e: | | | Date: | | |
| PLEAS | SE MAKE SURI | E TO INCLUDE T | HE "PAYME | NT POLICY & BILLIN | G AUTHORIZATI | ON" FORM |

Payment Policy: All invoices must be settled at time of order. Please fax this form with the **PAYMENT POLICY & BILLING AUTHORIZATION** form to Expo Decor at (559) 266-2232. All forms are your receipt of services ordered. A credit card receipt will be faxed or emailed to you upon receiving materials to show that payment has been collected.

| FOR OFFICE USE ONLY | CONTRACT #: | TOTAL DUE: | |
|---------------------|-------------|------------|--|
| FOR OFFICE USE ONLY | CONTRACT #: | IOIAL DUE: | |



P.O. Box 9321 • Fresno, CA 93791 Tel: 559.495.3300 • Fax: 559.266.2232

| Company / | Exhibitor Name: | Booth |
|-----------|-----------------|-------|
|-----------|-----------------|-------|

#:

#120 - Blue Diamond Growers Annual Conference 2011 November 16, 2011 Modesto Centre Plaza

| ELE | CTRICAL OUTLETS | S Annroy | cimately 12 | 10V A C 6 | SO Cycle | FOR "ADVANCE" |
|--|---|--------------------------------------|---------------|---------------|----------|---|
| QTY. | CTRICAL OUTLETS | QUANTITY @ 24 HRS. ADD 100% | ADVANCE PRICE | LATE ORDER | соѕт | PAYMENT PRICE TO APPLY payment must be received |
| | 120 VOLT | | | | | with order by: |
| | 0-500 WATTS (5 AMPS) | | \$55.00 | \$116.00 | | 10/20/2011 |
| | 501-1000 WATTS (10 AMPS) | | \$79.50 | \$140.50 | | 10/28/2011 |
| | 1001-1500 WATTS (15 AMPS) | | \$103.75 | \$164.75 | | |
| | 1501-2000 WATTS (20 AMPS) | | \$128.25 | \$189.25 | | |
| | 208 VOLT SINGLE PHASE | | | | | 1 |
| | 5 AMPS | | \$132.00 | \$197.75 | | |
| | 10 AMPS | | \$188.00 | \$283.25 | | |
| | 15 AMPS | | \$213.50 | \$319.75 | | AVOID |
| | 20 AMPS | | \$267.25 | \$401.50 | | DUPLICATION! |
| | 30 AMPS | | \$307.50 | \$461.25 | | If you fax this form with credit |
| | 60 AMPS | | \$428.25 | \$643.00 | | card information, do not mail the original form or send |
| | | or must provide plug if required. | \$ 30.00 | \$ 40.00 | | another form of payment. |
| | r outlets that require 24 hour servions | | | | | IF YOU REQUIRE HIGHER WATTAGES OR VOLTAGES |
| | MATERIAL (| POWER NOT INC | LUDED) | | | PLEASE CALL FOR A QUOTE. |
| | 15 FT. EXTENSION CORD | | | \$18.50 | | There is a minimum charge |
| | 25 FT. EXTENSION CORD | | | \$24.50 | | of (1) hour Labor for |
| | MULTI-OUTLET STRIP | | | \$12.25 | | installation of 208v or |
| For o | utlets that require 24 hour serv | ice, add 100% | 6 of standar | d rate: | <u>-</u> | higher services |
| | | TOTAL ELE | | | | *SEE CONTRACT/WORKSHEET FOR TERMS & CONDITIONS! |
| Connections requiring additional labor for installation & dismantle; equipment connections, cords run under carpet or to specific locations within the | | | | | | |

Connections requiring additional labor for installation & dismantle; equipment connections, cords run under carpet or to specific locations within the booth, repairs to exhibitor equipment, etc., will require additional labor and is charged on a time & materials basis. Please use the ELECTRICAL LABOR form for your additional needs. OUTLET LOCATION & DISTRIBUTION – You will need to designate a location for each outlet ordered. All distribution will be done on a time & materials basis. If you fail to provide us with a location or floor plan, installation will be done at our discretion and any changes will be billed at time & materials. Designate your outlet locations on our ELECTRICAL LABOR form. Outlets requiring **24-hour service** will be billed at double the above rates. All motors over 1 hp shall have a magnetic starter and manual disconnect switch furnished by the exhibitor. All wiring & other electrical equipment must meet all applicable codes. Local codes allow no more than two connections per outlet box for lighting service and one connection for power outlets. No credits will be issued for any electrical service installed as ordered and not used. EXPO is not responsible for voltage fluctuation or power failure due to temporary conditions. For your protection you should install a surge protector on your equipment. Electrical service will be turned on during show installation & 30 minutes prior to show opening and off approximately 30 minutes after show close each day.

| CONTACT (PRINT): | SIGNATURE: | | FOR OFFICE USE ONLY |
|------------------|---------------|-------|---------------------|
| ADDRESS: | CITY/STATE: Z | ZIP: | CONTRACT #: |
| TEL: | FAX: | DATE: | |



P.O. Box 9321 • Fresno, CA 93791 Tel: 559.495.3300 • Fax: 559.266.2232

CONTRACT & WORKSHEET

THIS AGREEMENT MUST BE COMPLETED, SIGNED AND RETURNED TO EXPO ELECTRIC

#120 - Blue Diamond Growers Annual Conference 2011 November 16, 2011 Modesto Centre Plaza

- Order (with payment) must be received prior to the deadline date for "Advance Payment" rates. Orders
 received less than seven (7) business days prior to the scheduled event move-in day, will be charged at the
 regular rate. Payment must be paid in full by the show date. If the order is placed at the event, payment
 must be received in full at order time. Exhibitors are NOT BILLED for services provided. Services may be
 interrupted if payment in full is not received.
- 2. In event that the totals are calculated incorrectly, Expo Electric reserves the right to make the necessary corrections and charge the correct amount. Exhibitors will be notified, by fax, of any such corrections.
- 3. Outlet rates listed include bringing the services to the rear location of all-in-line peninsulas booths. Some peninsulas booths and most island booths require dedicated lines or special wiring. These services will require labor and materials for distribution. See #5 regarding these charges.
- 4. A separate outlet must be ordered for each location where electrical service is required (500 WATT minimum). Standard wall and other permanent building utility outlets are not part of the booth space and may not be used by exhibitors unless electrical service has been ordered through Expo Electric.
- 5. Labor rates are based on current wage scales and are subject to change. A minimum of (1) hour labor will apply for installation work. The removal of this work is charged at a 1/2 hour min. or 1/2 of the installation charge.
- 6. Expo Electric employees are authorized to cut floor coverings when necessary for installation of services unless otherwise directed.
- 7. All material and equipment furnished by Expo Electric is done on a RENTAL BASIS ONLY and remains the property of Expo Electric and shall be removed by Expo Electric employees.
- 8. All equipment, regardless of source of power, must comply with Federal, State and Local codes. Expo Electric reserves the right to inspect all electrical devises and connections to ensure compliance with all codes for which labor charges can be incurred. Expo Electric is required to refuse connections where the exhibitor wiring or equipment is not in accordance with electrical codes. ALL electrical equipment MUST be properly tagged and wired with complete information as to type of currant, voltage, phase, cycle, horsepower, etc. required for operation.
- 9. Credit will not be given for service(s) installed and not used.
- 10. Claims will not be considered or adjustments made unless filed in writing by Exhibitor, prior to the close of the event.
- 11. Exhibitor holds Expo Electric harmless for any and all losses of power beyond Expo Electric's control, including but not limited to losses due to utility company failure, permanent power distribution failure, power failure due to nature, power failure caused by vandalism, faulty Exhibitor equipment or overloads caused by the Exhibitor.
- 12. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, Exhibitor will pay Expo Electric's attorney fees or applicable agency fees.
- 13. A service charge of 1.5% per month on any unpaid balances will be assessed starting 10 business days after the date of invoice.
- 14. A 5% handling fee will be assessed for all refunds.
- 15. A Cancellation Fee of 25% will be charged for any cancellation five (5) or more business days prior to Exhibitor move-in. A Cancellation Fee of 50% will be charged for orders canceled less than five (5) business days from the event.

| QTY. | APPLIANCES | WATTS | AMPS |
|------|------------|-------|------|
| | | | |
| | | | |
| | | | |
| | | | |

APPLIANCE KEY

Heat Lamp 500W

Microwave 500W

Convention Oven 2000W

Desktop Computer 1000W

Monitor 100W

Laptop Computer 100W

Booth

Display Lights 60W

20" TV/VCR Combo 500W

Blender 375W

Single Burner 1000W

Double Burner 2000W

Cash Register 500W

Coffee Pot-Regular 1000W

Large Brewer 2000W

Industustrial

Coffee Machine 208V-SP

Crockpot 150W

Crockpot Cooker 1500W

Electric Oven 1500W

Food Processor 230W

Fryer - Double 1800W

Griddle 1500W

Juicer - Small 350W

Juicer - Large 1500W

Halogen Lamp 500W

Popcorn Maker 2000W

Stereo 500W

THE FOLLOWING ITEMS VARY - PLEASE CHECK THE NOMENCLATURE TAG ON APPLIANCE OR SPEC SHEETS:

Fryers
Coffee Machines
Audio Visual Equipment
Juice Machines
Pizza Ovens
Deli Cases

SIGNATURE: DATE:



ELECTRICAL LABOR

#120 - Blue Diamond Growers Annual Conference 2011 November 16, 2011 Modesto Centre Plaza

P.O. Box 9321 • Fresno, CA 93791 Tel: 559.495.3300 • Fax: 559.266.2232

| NO Labor | | | | | h back v | vall line. |
|------------------|----------------------|-----------------|------------------------------|------------------------------|-------------------------------|--|
| Exhibitor | · Will Sup | ervise - | | | | |
| Exhibitor will o | call of labor at: | :: | AM | on | /_ | / for laborers. |
| labor 30 minutes | s prior to requested | time. Labor can | AM will be d celed withou | ispatched di t 24-hour no | rectly to bo otice will be | oth space. For all other starting times, call for charged a one (1) hour minimum per laborer. In one-half (1/2) hour increments. |
| OK to Pro | oceed - Ex | chibitor need | d not be | present. | | |
| Complete no la | ater than: | :: | ☐ AM O | n , | // | for laborers. |
| | | med under the s | upervision of | EXPO Deco | | to perform labor without Exhibitor present, please |
| 10' x 10' | | | | | | Carpet has been ordered from EXPO. |
| booth space: | | | | | | ☐ Carpet is arriving with Exhibit Freight. |
| | | | | | | Please note adjacent booth numbers and or aisle locations along with any display materials to be included in your booth space. Please attach a full set of booth plans for multiple booth or island booth configurations. Please indicate the location of all outlets along with |
| | | | | | | any 24-hour service locations. NOTES: |
| | | | | | | |
| | | | | | | |
| L | | | | | | |
| HOURLY RA | | • | • | | | onday through Friday. bserved union holidays. |
| LABOR CALCULAT | TOR Installat | ion: | X | of Hours | X | = \$ Rate |
| | | | | | | Rate = \$ |
| | | | Total E | stimated | Labor Co | st: \$ |
| Company: | | | | | | Booth # |
| Address: | | | City: | | | State: Zip: |
| Contact (print): | | | | Signa | ture: | |
| Telephone: | | | | Date | | |



FREIGHT SERVICE OPTIONS & RATES

#120 - Blue Diamond Growers Annual Conference 2011 November 16, 2011 Modesto Centre Plaza

| Trade Show Freight Options & | Rates | Per 100 Lbs. (CWT) |
|--|---------------------------|-----------------------|
| Shipments of common freight and crated exhibits will be rece up to 30 days prior to set-up date, delivered to booth and ret forwarding via common carrier at close of show. THERE IS A 3 | urned to loading dock for | \$48.00 |
| Receipt of common freight and crated exhibits at exhibit hall (only), unloading, delivery to booth, and return to loading doctorse of show. THERE IS A 300 LB. MINIMUM (\$162.00). | ` ' | \$54.00 |
| Shipments consigned to our warehouse which arrive after our cut off date (10/28/2011), or which arrive without proper in file, will be assessed an additional surcharge per CWT. | | \$12.00 |
| 4 For handling of uncrated, padded van, or specialized equipme | ent, additional per CWT. | \$18.00 |
| For delivery of shipments, at close of show, back to EXPO Decoutbound carriers. THERE IS A 500 LB. MINIMUM FOR THIS S | <u> </u> | \$16.00 |
| Special Services | Straight Time | Overtime |
| 6 Material Handler. | \$68.00 | \$112.00 |
| 7 Vehicle spotting charge. | \$68.00 | \$120.00 |
| 8 3,000 lb. Forklift with operator. | \$98.00 | \$172.00 |
| Crate or pallet banding & shrink wrapping (per hour plus materials). | \$68.00 | \$112.00 |
| Valet service provides for one worker and a 3' x 4' flat cart and one round trip from loading dock to exhibitor's booth, and return to dock at close of show. | \$75.00 pe | er round trip |

The above rates cover freight handling service for both incoming and outgoing freight. All charges are based on incoming weight only. Where weight tickets or freight bills are not available, our estimated weights will be used.

For special services such as uncrating, unskidding, spotting in booth, local pick-up and delivery, special trips, late freight handling or special handling of materials required because of excessive weight or size, the above rates will apply. Rates are per hour, with a one-hour minimum.

Insurance: Neither show management, any show management contractor or the facility assumes responsibility under any circumstances for any merchandise or display material which may become lost, stolen or damaged. You must carry your own insurance to protect your property.



FREIGHT HANDLING SERVICE

#120 - Blue Diamond Growers Annual Conference 2011 November 16, 2011 Modesto Centre Plaza

| Please complete and return this for | m even if you | will not be s | sending freigl | ht for the show! | | | |
|---|---|--|---|---|--|--|--|
| Exhibitor: | | | No freight | will be sent for show. | | | |
| Carrier: | | Ship Date: | | | | | |
| Number of Pieces: | Largest Piece: | | | | | | |
| Total Weight of Shipment: | | Tracking (Pro) | #: | | | | |
| Shipped From: | | | | | | | |
| To arrive at: Advance Freight Whs. | Show Site | Expected | d arrival date: | / / | | | |
| Advance Freight Total Weight: | lbs. @ \$48.00 | per CWT = \$ | | due (\$144.00 min.) | | | |
| Show Site Freight Total Weight: | lbs. @ \$54.00 | per CWT = \$ | | due (\$162.00 min.) | | | |
| Additional Services: | | = \$ | | due. | | | |
| NOTE: Advance or Show Site Freight received without compon file, will be charged an additional \$12.00 per CWT. | plete paperwork | TOTAL Freight | t Charges = \$ | | | | |
| Exhibitor must complete an outbound bi warehouse at owners expense. Unless o site at the close of show via the freight ship-out arrangements for any shipmed designated carrier(s). Any shipments no warehouse and stored until further instru Payment Policy: PAYMENT IN FULL ON Terms: This order for goods/services co customer designated below. The accept included therein, all of which are accepted. | otherwise arrange service specified ents being ship of picked up by o action from the E ALL ADVANCE All constitutes a contributes of your or and by customer, in | ed, all shipmen by the Exhibito ped out directled close of disman xhibitor. ND FLOOR ORD ract of rental (Corder is subject to t supersedes cu | ts will be sent of Exhibitors muly from show stle, will be sent ERS WHEN ORDI ontract) between to all of the termistomer's order for the sent exhibitors. | directly from show st make their own site by their own to the Expo Decor ER IS PLACED. In EXPO Decor and ms and conditions | | | |
| With respect to the property referred to above you are handling of said property by any other authorized carri services as required or necessary for reforwarding at clo Company: | ier, and to make all cose of show. | to pick up, deliver, s contracts as needed | store, ship out and ac for performance, and | I to perform any additional | | | |
| Authorized by (print): | | Signature: | | | | | |
| Phone: | Date: | | Booth # | | | | |
| SPECIAL INSTRUCTIONS: | | | | | | | |



#120 - Blue Diamond Growers Annual Conference 2011 November 16, 2011 Modesto Centre Plaza

Outbound Shipping Instructions

| Outboalla Shipping Instructions |
|--|
| As an authorized representative of the company listed below, I have selected the following outbound carrier, or method, for handling our freight at the close of this show. |
| Exhibitor will hand carry or Exhibitor vehicle will pick-up at loading dock. |
| Exhibitor selected carrier (Exhibitor must notify carrier required pick-up): |
| |
| (Name of Selected Carrier) |
| Should the Exhibitor choose to use an outbound carrier for this show, one of the following options MUST be selected: |
| Exhibitor must notify their selected carrier and request a pick-up. In the event Exhibitor selected carrier does not arrive at show site prior to the deadline for freight pick-up, or should they refuse to accept Exhibitor's freight, I hereby authorize EXPO Decor to: |
| RETURN MY SHIPMENT TO EXPO DECOR'S WAREHOUSE: The shipment(s) will be returned to our warehouse for pick-up by your designated carrier. The charges for returning the shipment(s) to our warehouse are as follows: |
| • \$16.00 per CWT (hundred pounds) with a 500 LB. minimum (\$80.00 min.) Please note that your shipment must be accompanied by a complete Bill of Lading. |
| OUTBOUND SHIPPING INFORMATION/ADDRESS |
| Exhibiting Company: (Booth #) |
| SHIP TO: |
| Address: |
| City: State: 7in: |

Please Note: It is the responsibility of the Exhibitor to fill out outbound Bills of Lading at the close of show and present them to EXPO Decor's service desk personnel prior to the end of dismantle. Freight left without proper paperwork on file will be returned to our warehouse and stored, at Exhibitor's cost, until proper information is received.



Outbound Shipping Procedures

Necessary Outbound Paperwork

An outbound Bill of Lading must be prepared for each outbound shipment you have from the show and must be turned into our service desk prior to your leaving the exhibit area at the close of the show. This is in addition to any Freight Bills provided to you by your shipper.

Exhibitor Selected Carriers

You, the Exhibitor, are responsible to make the necessary arrangements for your carrier to pick-up your materials at the close of the show. In the event your designated carrier fails to make the pick-up at show site during the designated break down time, EXPO Decor reserves the right to force any shipment onto our EXPO Decor trailers in order to be able to clear the facility by the required deadline. As part of the material handling charges, we will gladly load other carriers, but we are not able to make pick-up arrangements on your behalf with other carriers.

Federal Express - Special Information

Should you use Federal Express, DHL or any other airfreight forwarder, it will be necessary for you to provide the appropriate shipping documents, with your account number clearly visible, and schedule the pick-up accordingly. If FedEx does not pick-up your materials at the close of the show, we offer a \$20.00 per destination service for delivering your materials to FedEx.

UPS - Special Information

Should you wish to use UPS, it is required for you to provide and affix any necessary UPS shipping labels to each item being returned. UPS has very specific requirements for this type of service and it is your responsibility to make sure they are met. We do not provide UPS shipping services from the Show Floor or from our Warehouse. After contacting UPS and confirming the pick-up arrangements, either at the show site or at our warehouse, you must inform EXPO Decor's service desk personnel of the scheduled arrangements along with your confirmation numbers and a complete Bill of Lading. There are additional charges for having us return your materials to our Warehouse for UPS pick-up.

Materials Left on Exhibit Floor at Close of Show

Any materials abandoned without proper paperwork on file or for shipments not picked up at the show site by your designated carrier, will be forced on EXPO Decor trailers. Materials returned to our warehouse will incur a return to warehouse fee along with storage charges when applicable.

All Carriers should arrive prepared with the company name, number of pieces, and destination for any shipment they have been designated to pick-up. All material handling, return to warehouse, and/or storage charges must be settled before a shipment will be released to any carrier.

DO NOT DELAY

DEADLINE DATE:

OCTOBER 28, 2011

#120 - BLUE DIAMOND GROWERS ANNUAL CONFERENCE 2011

(EXHIBITOR NAME) .. P

of No. of Pieces:

3224 N. Weber Ave. **EXPO Decor** : C/0:

Fresno, CA 93722 Tel: (559) 495-3300

WAREHOUSE

DO NOT DELAY

DEADLINE DATE:

OCTOBER 28, 2011

#120 - BLUE DIAMOND GROWERS ANNUAL **CONFERENCE 2011**

.. P

(EXHIBITOR NAME)

No. of Pieces:

of

EXPO Decor 3224 N. Weber Ave.

:0/0

Fresno, CA 93722 Tel: (559) 495-3300

WAREHOUSE

RUSH

DO NOT DELAY

DEADLINE DATE:

NOVEMBER 15, 2011

#120 - BLUE DIAMOND GROWERS ANNUAL CONFERENCE 2011

To: _____

of:

(EXHIBITOR NAME)

No. of Pieces:

C/0: EXPO Decor

Modesto Centre Plaza 1000 "L" Street Modesto, CA 95354

SHOW SITE

E S D E

DO NOT DELAY

DEADLINE DATE:

NOVEMBER 15, 2011

#120 - BLUE DIAMOND GROWERS ANNUAL CONFERENCE 2011

To:

(EXHIBITOR NAME)

No. of Pieces:

oę

C/O: EXPO Decor

Modesto Centre Plaza 1000 "L" Street Modesto, CA 95354

SHOW SITE